

We deliver state software projects at a *fixed price* — for agencies that must deliver more with fewer staff. Twenty-six years of government work; we own the result, not the hours.

CORE COMPETENCIES

- Fixed-price software delivery. A scoped outcome, a price set before work starts, and the result owned by us.
- Custom software development. Design and build of government and enterprise applications, from requirements to production.
- Modernization and transformation. Replacing and re-engineering legacy systems and the business processes around them.
- Agile delivery at scale. Distributed agile teams since 2006; agile-at-scale coaching for a GDIT program.
- IT staffing for programs. Experienced IT professionals placed on state programs, today on three in Maryland.

DIFFERENTIATORS

- We price the result. Fixed price, agreed before work starts. The schedule risk is ours.
- Twenty-six years of government work. Federal and Maryland clients since 2000, including a current state prime contract.
- Low overhead. Our back office runs in code. Agency money goes to delivery, not to administration.
- A partner that builds the tools. We work with SomaCortex, Inc., whose platform and AI agents do much of the research, analysis and drafting behind our leads.

PAST PERFORMANCE

CLIENT	ROLE	WHAT WE DID
State of Maryland, Central Collection Unit	Prime contractor	Current. IT staff for the state’s central debt-collection unit.
GDIT — Maryland CHART program	Subcontractor to GDIT	Current. IT delivery staff on CHART, the State Highway Administration’s traffic-management system. Earlier, agile-at-scale coaching for a GDIT program.
Comptroller of Maryland	Subcontractor	Current. IT staff supporting the Comptroller’s systems.
Federal Reserve Bank of New York	Consultant	Transformation work.
Fannie Mae	Consultant	Transformation work.
U.S. Patent and Trademark Office	Consultant	Transformation work.
U.S. Department of Defense	Consultant and developer	Transformation work. The firm’s first platform also served Treasury and Department of Defense solutions.

COMPANY DATA

- Legal name: Blue Collar Objects, LLC
- Founded: 13 March 2000, Fairfax, Virginia
- Business size: Small business
- Registrations: CAGE code, UEL and small-business

CONTRACT VEHICLES AND STATUS

Prime contract with the State of Maryland; subcontracts on two other Maryland programs. Contract vehicles, registrations and certification status are available on request.

WORKING WITH SOMACORTEX

certifications provided on request

Innovation as a Service: our leads embed with your team, backed by the platform and AI agents of our partner SomaCortex, Inc. (www.somacortex.ai).
